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EXPERIENCE.

SID GO

ATHLETIC COMMUNICATIONS CONSULTANT & REGIONAL SCHEDULER THE SCORER'S TABLE AND SID2GO, Nov. 2017-Present

- · Handle Regional Scheduling for KY, NC, SC, TN, VA and WV for clients when it comes to staffing college athletic events.
- Procces invoices, employee expenses (i.e. mileage), track equipment and software uses.
- Provide strong customer services through meeting deadlines and accomplishing contract goals while bulding long-lasting partnerships with our clients.
- Oversee project management for clients in the college athletics industry (Division I, II, III, NAIA and JUCO) in a variety of communications, research, design, marketing and administrative duties.
- Spearheaded the Sun Belt Conference's Weekly Publications for Men's and Women's basketball and FBS Football projects.
- Current/Previous projects: Sun Belt Conference (Division I): publication design, photo editing, press release writing, scheduling, website updating/design, graphic/layout design and statistical reporting; Ivy League (Division I): Football record book research; Eastern Collegiate Athletic Conference (ECAC): handled event recap press releases and social media production.



ATHLETIC COMMUNICATIONS CONSULTANT ROBERTS WESLEYAN COLLEGE, SEPT. 2017-PRESENT

- Assist with game-day communications efforts for athletic teams handling all stats for both men's and women's basketball and lacrosse teams, and women's volleyball.
- Implemented graphic designs strategies to increase digital and social marketing strategy to enhance the "Roberts Athletics" brand
- · Generate statistical reports during live sporting events while enhancing the broadcast experience for viewers.
- Assisted with the program's first-ever live national televised game the <u>NCAA Division II Men's and Women's Basketball</u>
 Showcase Games on 12/5/2018.
- Coordinate with staff regarding operations for all onsite events.



SPORTS COMMUNICATIONS DIRECTOR AQUINAS BOYS BASKETBALL PROGRAM, Nov. 2013-Nov. 2018

- · Led project management efforts in communications, creative services, digital and social media strategies.
- Promoted Siena College star and 2018-19 MAAC Rookie of the Year Jalen Pickett (2017 Aquinas Alum).
- · Provided player development through statistics and analytical breakdown.
- Enhanced the digital experience by providing "Live Stats" for all home games.
- · Spearheaded all graphic design and video production, while creating digital campaigns. (#StatsSaturday)
- Promoted the program at the national, regional, and local levels through communications efforts.
- Used analytics and $\underline{\text{KPI}}$ to improve social media performance while monitoring key trends.
- In 2015-2016, averaged 6.7K impressions earned per day and 199.5K impressions on Twitter during a 28 day period.
- Spearhead the creation of the organization's first Instagram account during the 2016-17 season and built a following of 100+ followers in less than two months, posts average 10+ engagements (Likes and Comments).
- · Educated athletes and staff on social media best practices.



MEDIA COORDINATION AND SOCIAL MEDIA STAFF NCAA Division I Men's College World Series (CWS), 2012, 2013, and 2014

- Started the first-ever "Uniform Watch Campaign" that was used on the NCAA CWS social media accounts.
- · Researched, wrote, and edited press releases, publications, and media materials during the tournament.
- Collaborated with NCAA Social Media Department take photos, posted graphics, while monitoring and tracking engagement throughout the tournament.
- Worked with ESPN, NCAA.com and radio stations to organize media day, produce slow production videos, interviews and photos.
- Maintained @NCAACWS Twitter account throughout each of the CWS games on HootSuite and tracked #CWS hashtag
 and assisted in producing content for platforms throughout the tournaments.
- Assisted in the setup press box, assist in the credentials office, and provide day-to-day media services.

CONNECT.

LinkedIn

Behance Portfolio

EDUCATION.

Northeastern University
M.S. in Sports Leadership

St. John Fisher College
B.S. in Sports Management

Monroe Community College A.S. in Business

CERTIFICATIONS.

University of Georgia

Creating WordPress Websites - 2020 Marketing Your Business Online - 2020 Graphic Design & Photoshop - 2011

SKILLS.

Project Management . Logistics .

Operations . Problem Solving . Design/
Content Creation . Strategic Thinking/
Planning . Copywriting . Social Media
Strategy Planning . CMS . Consulting .
Content Strategy/Development . Google

SOFTWARE/PLATFORMS.

Design Software: Adobe Creative Cloud (InDesign . Photoshop . Illustrator . Lightroom . After Effects . etc ...) . AutoCAD.

Microsoft Office

HTML/WordPress

Stats/Analytics Softwares:

StatCrew . NCAA Live Stats and Google Analytics.

Social Media: Facebook . Twitter . YouTube . Periscope . SnapChat . HootSuite . Instagram . Pinterest .

OTHER EXPERIENCE.

Burrows Bros, Inc.

SUMMER 2019

• Underground Fiber Optic Crew

Atlanta Hawks and Thrashers

June 2007-August 2008

- Account Executive
- Handled Business Development and Client Relationships.
- Generated \$100,000+ in less than eight months.

VOLUNTEER WORK.

Danielle Downey Golf Tournament 2018, 2019

2010 NCAA Division I Men's Basketball Regional in Syracuse, N.Y.

CoSIDA Academic All-American Committee: 2010-2012



- · Increased social media output with different campaigns such as #UniWatch each week to highlight the football uniforms and tracked the analytic data
- · Maintained department website using Content Management System (CSM) and HTML coding.
- Designed social media campaigns based on a ten-week season that produced over 2,000 impressions, averaged 17.2 likes, and 8.9 retweets per post.
- Led the creation of content for social media during the offseason to highlight the athletic department, such as a behind the scenes look and early fall
 practices
- · Led production for offseason's social media campaign goal was to keep a strong presence of different things going on while tracked all engagements.
- · Oversaw all communications and marketing aspects in the promotion of the second MLB Draft Selection in school history.
- · Generated social media analytics to help improve performance and overseeing statistics for all sports.
- Handled all day-to-day communications, digital media, marketing, graphic design, and sponsorship activation for assigned projects and teams.
- · Handled/assisted in all video production areas (i.e., live streaming, editing, creating highlights, etc.).
- · Assisted with marketing, social media and communications prep for the 2016 NCAA Division III Men's Golf Championships.
- · Drafted/researched information for press releases, marketing materials, presentations, award nominations, and scripts.
- · Designed marketing materials for the department, teams, school, and student-athletes to increase the department's brands.
- · Oversaw all graphic design and rebranding for teams and department publications to increase ROI for sponsors.
- Assisted in organizing the department's End of the Year Banquet and Hall of Fame Induction Banquet while also handling football season ticket sales
 and renewals, any administrative duties (scheduling, etc.).



DIRECTOR OF COMMUNICATIONS AND MARKETING OPERATIONS GENEVA RED WINGS AND GENEVA TWINS, JUNE 2011-JUNE 2015

- · Oversaw all communications, digital/social media strategy, team operations, organization administrative duties, budgeting and project management
- · Led all baseball operations duties from travel to practice schedules, and assisting rescheduling of games while overseeing staff.
- Generated \$66,500 alone out of \$168,000 department goal in player revenue in three years. (2014 focused more on marketing and social media).
- Used analytics such as Google Analytics to improve performance and tracked followers' engagement.
- · Led all organizational branding through social media, and graphic design and led the NYCBL teams in social media production for four years.
- · Created & maintained the first-ever Instagram accounts for both teams in the whole NYCBL.
- Geneva Twins account grew 637.84%, and Geneva Red Wings account grew 174.6% in less than two years for both Facebook accounts
- Managed marketing operations for both teams from merchandising, scheduling, travel, attendance increase, fundraising, and sales.
- Enhanced teams with local government and media through different community projects.



SPORTS INFORMATION DIRECTOR UNIVERSITY ATHLETIC ASSOCIATION, AUGUST 2008-APRIL 2012

- · Oversaw all projects in communications, administrative duties, community relations strategies, and design duties.
- · Led logistics and communications for all conference championships events (10 conference championships).
- Example: Nominated athletes for <u>Jostens Trophy</u> (Player of the Year for Men's & Women's Basketball). 2010 Finalist
- · Pitched feature stories on teams, student-athletes, the fan experience, to promote the conference, and intercollegiate athletics.
- Example: Pitched feature story on Kim Ng former NCAA student-athlete (University of Chicago) and MLB Sr. Vice President, currently at that time.
- First-ever UAA Sports Information Director to enhance the website with more interactive features.
- Managed statistics weekly, monthly and yearly reports, recordkeeping, press/news release, notes, and publication designs.
- Organized press conferences and staffing for vents while cultivating relationships with executives and media outlets (i.e., Conference baseball tournament Maintained conference website through Dreamweaver, Presto Sports, and CMS.
- · Coordinated with onsite staff for conference championships.